Housing Supply Overview

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



June 2015

Bring on the balmy summer breezes and the second round of the summer selling season, but let's see how the first half of the year fared first. For the 12-month period spanning July 2014 through June 2015, Pending Sales in the state of South Carolina were up 13.6 percent overall. The price range with the largest gain in sales was the \$200,001 to \$300,000 range, where they increased 20.7 percent.

The overall Median Sales Price was up 4.4 percent to \$166,990. The property type with the largest price gain was the Condos segment, where prices increased 3.6 percent to \$130,000. The price range that tended to sell the quickest was the \$150,001 to \$200,000 range at 104 days; the price range that tended to sell the slowest was the \$300,001 and Above range at 121 days.

Market-wide, inventory levels were down 8.6 percent. The property type that lost the least inventory was the Single Family segment, where it decreased 8.1 percent. That amounts to 6.7 months supply for Single-Family homes and 7.6 months supply for Condos.

Ouick Facts

| + 20.7% | + 16.3% | + 14.4% |
|---|-------------------------------------|-------------------------------------|
| Price Range With the Strongest Sales: | Bedroom Count With Strongest Sales: | Property Type With Strongest Sales: |
| \$200,001 to \$300,000 | 4 Bedrooms or More | Single-Family |
| Pending Sales Days on Market Median Sales Pri Percent of List P Inventory of Hom Months Supply of | ce rice Received nes for Sale | 2 3 4 5 6 7 |



Pending Sales

\$100,000 and

Below

\$100,001 to

\$150,000

A count of properties on which offers have been accepted. Based on a rolling 12-month total.

\$150,001 to

\$200,000

\$200,001 to

\$300,000

\$300,001 and

Above



Condos

By Price Range By Bedroom Count By Property Type ■6-2014 **■**6-2015 ■6-2014 **■**6-2015 ■6-2014 **■**6-2015 37,865 14,863 14,920 14,914 14,767 59,726 13,572 13,398 33,486 13,087 12,239 52,191 11,569 11,260 22,871 19,664 9,597 10,561 10,669 9,680 + 0.4% + 14.0% + 17.3% + 20.7% + 19.0% + 13.1% + 16.3% + 10.0% + 14.4% + 10.2%

2 Bedrooms or

Less

3 Bedrooms

4 Bedrooms or

More

| | All Properties | | | Single-Family Homes | | | Condos | | |
|------------------------|----------------|--------|---------|---------------------|--------|---------|--------|--------|---------|
| By Price Range | 6-2014 | 6-2015 | Change | 6-2014 | 6-2015 | Change | 6-2014 | 6-2015 | Change |
| \$100,000 and Below | 14,863 | 14,920 | + 0.4% | 10,660 | 10,797 | + 1.3% | 3,296 | 3,273 | - 0.7% |
| \$100,001 to \$150,000 | 13,087 | 14,914 | + 14.0% | 10,614 | 11,950 | + 12.6% | 2,359 | 2,804 | + 18.9% |
| \$150,001 to \$200,000 | 11,569 | 13,572 | + 17.3% | 9,948 | 11,806 | + 18.7% | 1,563 | 1,698 | + 8.6% |
| \$200,001 to \$300,000 | 12,239 | 14,767 | + 20.7% | 10,947 | 13,208 | + 20.7% | 1,250 | 1,487 | + 19.0% |
| \$300,001 and Above | 11,260 | 13,398 | + 19.0% | 10,022 | 11,965 | + 19.4% | 1,212 | 1,407 | + 16.1% |
| All Price Ranges | 63,018 | 71,571 | + 13.6% | 52,191 | 59,726 | + 14.4% | 9,680 | 10,669 | + 10.2% |

| By Bedroom Count | 6-2014 | 6-2015 | Change | 6-2014 | 6-2015 | Change | 6-2014 | 6-2015 | Change |
|--------------------|--------|--------|---------|--------|--------|---------|--------|--------|---------|
| 2 Bedrooms or Less | 9,597 | 10,561 | + 10.0% | 3,933 | 4,296 | + 9.2% | 5,564 | 6,115 | + 9.9% |
| 3 Bedrooms | 33,486 | 37,865 | + 13.1% | 29,296 | 33,341 | + 13.8% | 3,472 | 3,835 | + 10.5% |
| 4 Bedrooms or More | 19,664 | 22,871 | + 16.3% | 18,954 | 22,088 | + 16.5% | 399 | 452 | + 13.3% |
| All Bedroom Counts | 63,018 | 71,571 | + 13.6% | 52,191 | 59,726 | + 14.4% | 9,680 | 10,669 | + 10.2% |

Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.





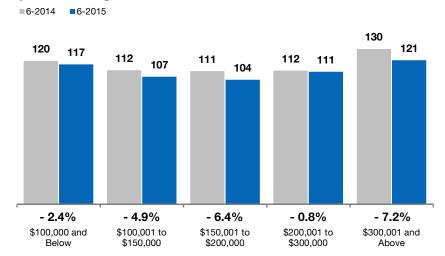
By Bedroom Count

2 Bedrooms or Less

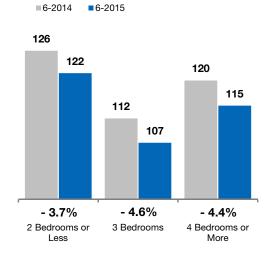
4 Bedrooms or More

All Bedroom Counts

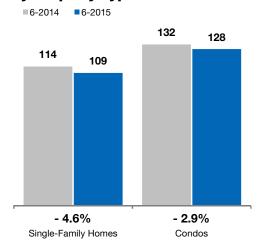
3 Bedrooms



By Bedroom Count



By Property Type



Condos

| By Price Range | 6-2014 | 6-2015 | Change |
|------------------------|--------|--------|--------|
| \$100,000 and Below | 120 | 117 | - 2.4% |
| \$100,001 to \$150,000 | 112 | 107 | - 4.9% |
| \$150,001 to \$200,000 | 111 | 104 | - 6.4% |
| \$200,001 to \$300,000 | 112 | 111 | - 0.8% |
| \$300,001 and Above | 130 | 121 | - 7.2% |
| All Price Ranges | 117 | 112 | - 4.3% |

6-2014

126

112

120

117

| All Pi | roperties | S |
|--------|-----------|---|
|--------|-----------|---|

6-2015

122

107

115

112

| - 4.3% | |
|--------|--|
| Change | |
| - 3.7% | |
| - 4.6% | |
| - 4.4% | |
| - 4.3% | |

| 6-2014 | 6-2015 | Change | 6-2014 | 6-2015 | Change |
|--------|--------|--------|--------|--------|---------|
| 118 | 114 | - 3.5% | 130 | 130 | + 0.2% |
| 109 | 103 | - 5.8% | 127 | 124 | - 2.1% |
| 109 | 102 | - 6.4% | 128 | 121 | - 5.3% |
| 109 | 108 | - 0.6% | 137 | 134 | - 2.0% |
| 127 | 119 | - 6.5% | 152 | 136 | - 10.3% |
| 114 | 109 | - 4.6% | 132 | 128 | - 2.9% |

| 6-2014 | 6-2015 | Change | 6-2014 | 6-2015 | Change |
|--------|--------|--------|--------|--------|--------|
| 118 | 111 | - 6.2% | 133 | 129 | - 2.5% |
| 110 | 105 | - 4.4% | 130 | 123 | - 5.6% |
| 120 | 114 | - 4.6% | 128 | 136 | + 6.4% |
| 114 | 109 | - 4.6% | 132 | 128 | - 2.9% |

Median Sales Price

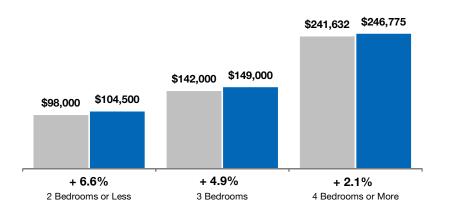
Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



Condos

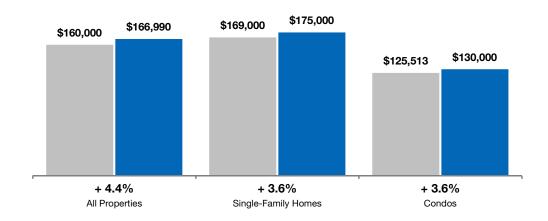
By Bedroom Count

■6-2014 **■**6-2015



By Property Type

■6-2014 **■**6-2015



All Properties

| By Bedroom Count | 6-2014 | 6-2015 | Change |
|--------------------|-----------|-----------|--------|
| 2 Bedrooms or Less | \$98,000 | \$104,500 | + 6.6% |
| 3 Bedrooms | \$142,000 | \$149,000 | + 4.9% |
| 4 Bedrooms or More | \$241,632 | \$246,775 | + 2.1% |
| All Bedroom Counts | \$160,000 | \$166,990 | + 4.4% |

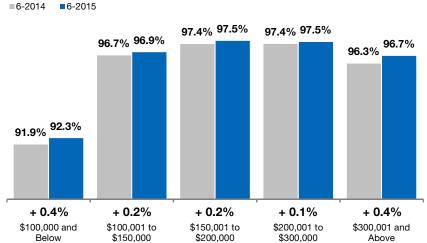
| • | - | | | | |
|-----------|-----------|--------|-----------|-----------|--------|
| 6-2014 | 6-2015 | Change | 6-2014 | 6-2015 | Change |
| \$87,500 | \$91,000 | + 4.0% | \$105,000 | \$110,000 | + 4.8% |
| \$142,000 | \$149,000 | + 4.9% | \$164,000 | \$167,790 | + 2.3% |
| \$243,801 | \$248,370 | + 1.9% | \$267,900 | \$264,865 | - 1.1% |
| \$169,000 | \$175,000 | + 3.6% | \$125,513 | \$130,000 | + 3.6% |

Percent of List Price Received

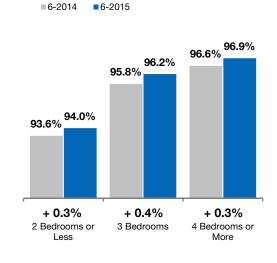
Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**



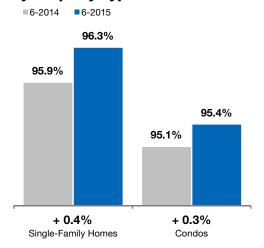




By Bedroom Count



By Property Type



Condos

All Properties

| By Price Range | 6-2014 | 6-2015 | Change |
|------------------------|--------|--------|--------|
| \$100,000 and Below | 91.9% | 92.3% | + 0.4% |
| \$100,001 to \$150,000 | 96.7% | 96.9% | + 0.2% |
| \$150,001 to \$200,000 | 97.4% | 97.5% | + 0.2% |
| \$200,001 to \$300,000 | 97.4% | 97.5% | + 0.1% |
| \$300,001 and Above | 96.3% | 96.7% | + 0.4% |
| All Price Ranges | 95.7% | 96.1% | + 0.4% |

| By Bedroom Count | 6-2014 | 6-2015 | Change |
|--------------------|--------|--------|--------|
| 2 Bedrooms or Less | 93.6% | 94.0% | + 0.3% |
| 3 Bedrooms | 95.8% | 96.2% | + 0.4% |
| 4 Bedrooms or More | 96.6% | 96.9% | + 0.3% |
| All Bedroom Counts | 95.7% | 96.1% | + 0.4% |

| 6-2014 | 6-2015 | Change | 6-2014 | 6-2015 | Change |
|--------|--------|--------|--------|--------|--------|
| 91.4% | 91.9% | + 0.6% | 93.5% | 93.6% | + 0.1% |
| 96.9% | 97.1% | + 0.2% | 96.0% | 96.1% | + 0.2% |
| 97.5% | 97.7% | + 0.1% | 96.4% | 96.7% | + 0.3% |
| 97.5% | 97.6% | + 0.1% | 95.8% | 96.3% | + 0.5% |
| 96.4% | 96.8% | + 0.5% | 95.9% | 95.9% | - 0.0% |
| 95.9% | 96.3% | + 0.4% | 95.1% | 95.4% | + 0.3% |

| 6-2014 | 6-2015 | Change | 6-2014 | 6-2015 | Change |
|--------|--------|--------|--------|--------|--------|
| 92.3% | 92.8% | + 0.6% | 94.6% | 94.9% | + 0.3% |
| 95.9% | 96.3% | + 0.5% | 96.1% | 96.4% | + 0.3% |
| 96.6% | 97.0% | + 0.3% | 96.1% | 95.8% | - 0.4% |
| 95.9% | 96.3% | + 0.4% | 95.1% | 95.4% | + 0.3% |

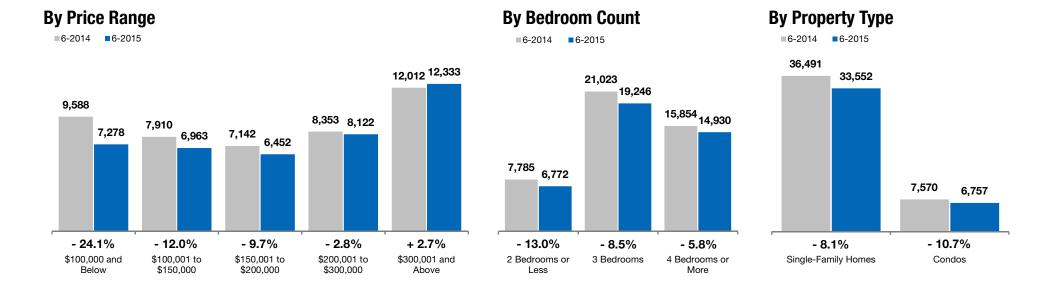
Inventory of Homes for Sale

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.

All Properties



Condos



| | • | All Properties | | | ie-raililly n | OHIES | Condos | | |
|------------------------|--------|----------------|---------|--------|---------------|---------|--------|--------|---------|
| By Price Range | 6-2014 | 6-2015 | Change | 6-2014 | 6-2015 | Change | 6-2014 | 6-2015 | Change |
| \$100,000 and Below | 9,588 | 7,278 | - 24.1% | 6,858 | 5,121 | - 25.3% | 2,138 | 1,682 | - 21.3% |
| \$100,001 to \$150,000 | 7,910 | 6,963 | - 12.0% | 5,990 | 5,122 | - 14.5% | 1,781 | 1,682 | - 5.6% |
| \$150,001 to \$200,000 | 7,142 | 6,452 | - 9.7% | 5,987 | 5,394 | - 9.9% | 1,078 | 977 | - 9.4% |
| \$200,001 to \$300,000 | 8,353 | 8,122 | - 2.8% | 7,142 | 7,056 | - 1.2% | 1,136 | 991 | - 12.8% |
| \$300,001 and Above | 12,012 | 12,333 | + 2.7% | 10,514 | 10,859 | + 3.3% | 1,437 | 1,425 | - 0.8% |
| All Price Ranges | 45,005 | 41,148 | - 8.6% | 36,491 | 33,552 | - 8.1% | 7,570 | 6,757 | - 10.7% |

| By Bedroom Count | 6-2014 | 6-2015 | Change | 6 | -2014 | 6-2015 | Change | 6-2014 | 6-2015 | Change |
|--------------------|--------|--------|---------|---|-------|--------|---------|--------|--------|---------|
| 2 Bedrooms or Less | 7,785 | 6,772 | - 13.0% | 3 | 3,114 | 2,632 | - 15.5% | 4,522 | 3,971 | - 12.2% |
| 3 Bedrooms | 21,023 | 19,246 | - 8.5% | 1 | 8,152 | 16,518 | - 9.0% | 2,393 | 2,270 | - 5.1% |
| 4 Bedrooms or More | 15,854 | 14,930 | - 5.8% | 1 | 5,220 | 14,402 | - 5.4% | 390 | 326 | - 16.4% |
| All Bedroom Counts | 45,005 | 41,148 | - 8.6% | 3 | 6,491 | 33,552 | - 8.1% | 7,570 | 6,757 | - 10.7% |

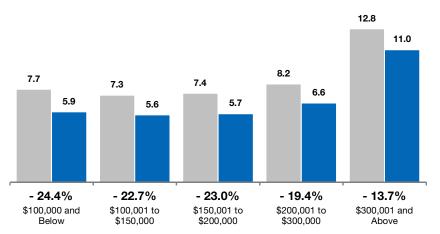
Months Supply of Inventory

The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months. Based on one month of activity.



By Price Range

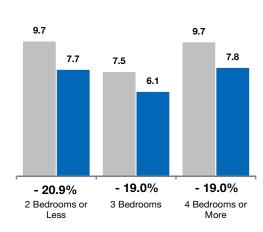




By Bedroom Count

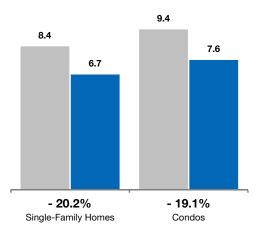


6-2014



By Property Type

■6-2014 **■**6-2015



Condos

6-2015

Change - 20.8% - 20.6% - 16.6% - 26.7% - 14.6% - 19.1%

| By Price Range | 6-2014 | 6-2015 | Change |
|------------------------|--------|--------|---------|
| \$100,000 and Below | 7.7 | 5.9 | - 24.4% |
| \$100,001 to \$150,000 | 7.3 | 5.6 | - 22.7% |
| \$150,001 to \$200,000 | 7.4 | 5.7 | - 23.0% |
| \$200,001 to \$300,000 | 8.2 | 6.6 | - 19.4% |
| \$300,001 and Above | 12.8 | 11.0 | - 13.7% |
| All Price Ranges | 8.6 | 6.9 | - 19.8% |

| perties |
|---------|
| perties |

| 6-2014 | 6-2015 | Change |
|--------|-------------------|-------------------------------|
| 9.7 | 7.7 | - 20.9% |
| 7.5 | 6.1 | - 19.0% |
| 9.7 | 7.8 | - 19.0% |
| 8.6 | 6.9 | - 19.8% |
| | 9.7 7.5 9.7 | 9.7 7.7 7.5 6.1 9.7 7.8 |

Single-Family Homes

6-2015

| 8.4 | 6.7 | - 20.2% | 9.4 | 7.6 |
|------|------|---------|------|------|
| 12.6 | 10.9 | - 13.5% | 14.2 | 12.2 |
| 7.8 | 6.4 | - 18.1% | 10.9 | 8.0 |
| 7.2 | 5.5 | - 24.1% | 8.3 | 6.9 |
| 6.8 | 5.1 | - 24.1% | 9.1 | 7.2 |
| 7.7 | 5.7 | - 26.3% | 7.8 | 6.2 |
| | | _ | | |

Change

| 6-2014 | 6-2015 | Change | 6-2014 | 6-2015 | Change |
|--------|--------|---------|--------|--------|---------|
| 9.5 | 7.4 | - 22.6% | 9.8 | 7.8 | - 20.1% |
| 7.4 | 5.9 | - 20.0% | 8.3 | 7.1 | - 14.1% |
| 9.6 | 7.8 | - 18.8% | 11.7 | 8.7 | - 26.2% |
| 8.4 | 6.7 | - 20.2% | 9.4 | 7.6 | - 19.1% |

6-2014