## **Housing Supply Overview**

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



### **August 2015**

Like school busses in a darker dawn, the typical seasonal slowdown is imminent. Numbers may be a bit in flux, but no drastic year-over-year drops or rises are anticipated across most markets. For the 12-month period spanning September 2014 through August 2015, Pending Sales in the state of South Carolina were up 15.7 percent overall. The price range with the largest gain in sales was the \$300,001 and Above range, where they increased 25.0 percent.

The overall Median Sales Price was up 5.5 percent to \$168,760. The property type with the largest price gain was the Condos segment, where prices increased 5.2 percent to \$131,500. The price range that tended to sell the quickest was the \$150,001 to \$200,000 range at 100 days; the price range that tended to sell the slowest was the \$300,001 and Above range at 117 days.

Market-wide, inventory levels were down 5.8 percent. The property type that lost the least inventory was the Single Family segment, where it decreased 5.4 percent. That amounts to 6.3 months supply for Single-Family homes and 6.9 months supply for Condos.

#### **Ouick Facts**

Months Supply of Inventory

+ 25.0%	+ 17.7%	+ 16.0%
Price Range With the Strongest Sales:	Property Type With Strongest Sales:	
\$300,001 and Above	4 Bedrooms or More	Single-Family
Pending Sales	2	
Days on Market	3	
Median Sales Pri	4	
Percent of List P	5	
Inventory of Hom	6	

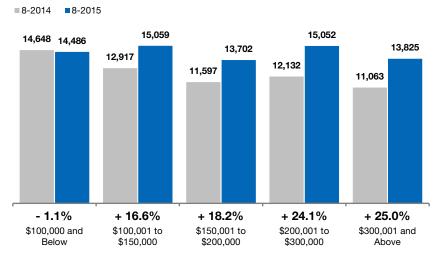


## **Pending Sales**

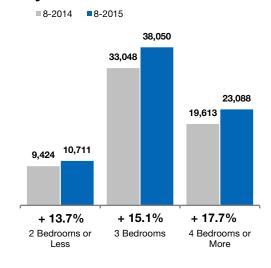
A count of properties on which offers have been accepted. Based on a rolling 12-month total.





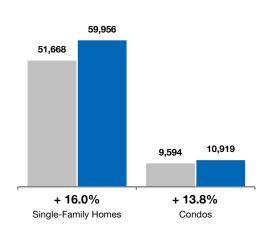


#### **By Bedroom Count**



#### **By Property Type**





**Condos** 

#### **All Properties**

By Price Range	8-2014	8-2015	Change
\$100,000 and Below	14,648	14,486	- 1.1%
\$100,001 to \$150,000	12,917	15,059	+ 16.6%
\$150,001 to \$200,000	11,597	13,702	+ 18.2%
\$200,001 to \$300,000	12,132	15,052	+ 24.1%
\$300,001 and Above	11,063	13,825	+ 25.0%
All Price Ranges	62,357	72,124	+ 15.7%

By Bedroom Count	8-2014	8-2015	Change
2 Bedrooms or Less	9,424	10,711	+ 13.7%
3 Bedrooms	33,048	38,050	+ 15.1%
4 Bedrooms or More	19,613	23,088	+ 17.7%
All Bedroom Counts	62,357	72,124	+ 15.7%

8-2014	8-2015	Change	8-2014	8-2015	Change
10,527	10,424	- 1.0%	3,264	3,240	- 0.7%
10,463	11,936	+ 14.1%	2,340	2,928	+ 25.1%
9,947	11,854	+ 19.2%	1,595	1,744	+ 9.3%
10,874	13,426	+ 23.5%	1,214	1,539	+ 26.8%
9,857	12,316	+ 24.9%	1,181	1,468	+ 24.3%
51,668	59,956	+ 16.0%	9,594	10,919	+ 13.8%

8-2014	8-2015	Change	8-2014	8-2015	Change
3,834	4,289	+ 11.9%	5,492	6,259	+ 14.0%
28,910	33,410	+ 15.6%	3,451	3,935	+ 14.0%
18,917	22,256	+ 17.7%	404	454	+ 12.4%
51,668	59,956	+ 16.0%	9,594	10,919	+ 13.8%

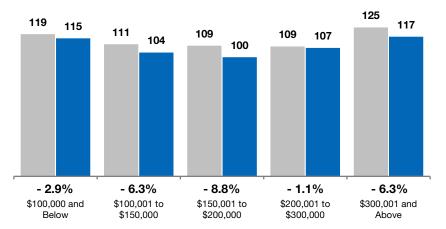
## **Days on Market Until Sale**

Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.



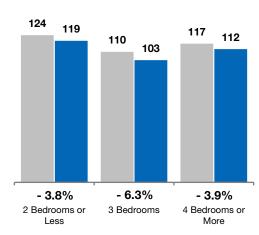
#### **By Price Range**





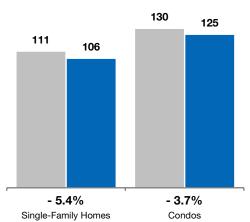
#### **By Bedroom Count**





#### **By Property Type**





**Condos** 

By Price Range	8-2014	8-2015	Change
\$100,000 and Below	119	115	- 2.9%
\$100,001 to \$150,000	111	104	- 6.3%
\$150,001 to \$200,000	109	100	- 8.8%
\$200,001 to \$300,000	109	107	- 1.1%
\$300,001 and Above	125	117	- 6.3%
All Price Ranges	114	109	- 5.1%

All Froperties	All	Pro	perties
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Singl	e-Family H	omes
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8-2014	8-2015	Change	8-2014	8-2015	Change
117	112	- 4.4%	128	130	+ 1.2%
106	100	- 5.9%	128	118	- 7.7%
107	97	- 9.0%	125	116	- 6.7%
106	105	- 1.4%	133	130	- 2.4%
122	115	- 5.9%	145	136	- 6.3%
111	106	- 5.4%	130	125	- 3.7%

By Bedroom Count	8-2014	8-2015	Change
2 Bedrooms or Less	124	119	- 3.8%
3 Bedrooms	110	103	- 6.3%
4 Bedrooms or More	117	112	- 3.9%
All Bedroom Counts	114	109	- 5.1%

8-2014	8-2015	Change	8-2014	8-2015	Change
116	107	- 7.6%	130	127	- 1.7%
108	101	- 6.1%	128	119	- 7.3%
116	112	- 4.0%	130	128	- 1.2%
111	106	- 5.4%	130	125	- 3.7%

## **Median Sales Price**

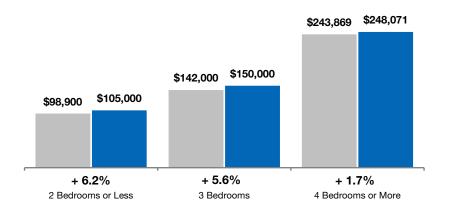
Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



**Condos** 

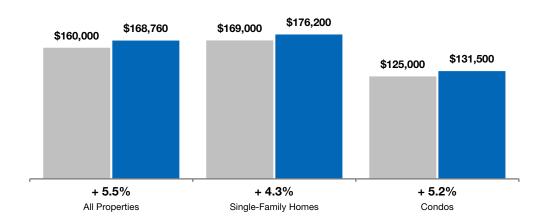
#### **By Bedroom Count**

■8-2014 **■**8-2015



#### **By Property Type**

■8-2014 **■**8-2015



#### **All Properties**

By Bedroom Count	8-2014	8-2015	Change
2 Bedrooms or Less	\$98,900	\$105,000	+ 6.2%
3 Bedrooms	\$142,000	\$150,000	+ 5.6%
4 Bedrooms or More	\$243,869	\$248,071	+ 1.7%
All Bedroom Counts	\$160,000	\$168,760	+ 5.5%

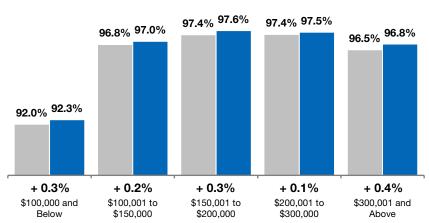
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	8-2014	8-2015	Change	8-2014	8-2015	Change			
ľ	\$87,950	\$91,000	+ 3.5%	\$105,000	\$111,000	+ 5.7%			
	\$142,000	\$149,900	+ 5.6%	\$163,500	\$170,000	+ 4.0%			
	\$245,000	\$249,990	+ 2.0%	\$273,981	\$265,750	- 3.0%			
	\$169,000	\$176,200	+ 4.3%	\$125,000	\$131,500	+ 5.2%			

## **Percent of List Price Received**

Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.** 

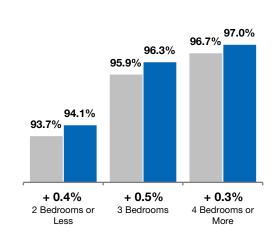


# By Price Range ■8-2014 ■8-2015



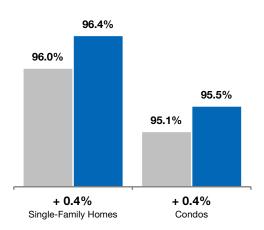
#### **By Bedroom Count**





#### **By Property Type**





**Condos** 

#### **All Properties**

By Price Range	8-2014	8-2015	Change
\$100,000 and Below	92.0%	92.3%	+ 0.3%
\$100,001 to \$150,000	96.8%	97.0%	+ 0.2%
\$150,001 to \$200,000	97.4%	97.6%	+ 0.3%
\$200,001 to \$300,000	97.4%	97.5%	+ 0.1%
\$300,001 and Above	96.5%	96.8%	+ 0.4%
All Price Ranges	95.8%	96.2%	+ 0.4%

By Bedroom Count	8-2014	8-2015	Change
2 Bedrooms or Less	93.7%	94.1%	+ 0.4%
3 Bedrooms	95.9%	96.3%	+ 0.5%
4 Bedrooms or More	96.7%	97.0%	+ 0.3%
All Bedroom Counts	95.8%	96.2%	+ 0.4%

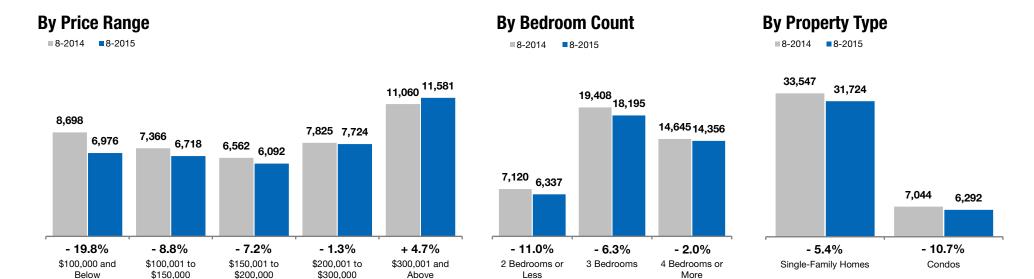
8-2014	8-2015	Change	8-2014	8-2015	Change
91.5%	92.0%	+ 0.5%	93.5%	93.6%	+ 0.1%
97.0%	97.2%	+ 0.2%	96.0%	96.1%	+ 0.1%
97.5%	97.7%	+ 0.2%	96.4%	96.9%	+ 0.5%
97.6%	97.7%	+ 0.1%	95.8%	96.4%	+ 0.7%
96.5%	96.9%	+ 0.4%	96.0%	96.0%	+ 0.0%
96.0%	96.4%	+ 0.4%	95.1%	95.5%	+ 0.4%

8-2014	8-2015	Change	8-2014	8-2015	Change
92.2%	92.9%	+ 0.7%	94.6%	94.9%	+ 0.3%
95.9%	96.4%	+ 0.5%	96.1%	96.4%	+ 0.3%
96.7%	97.0%	+ 0.3%	95.6%	96.1%	+ 0.5%
96.0%	96.4%	+ 0.4%	95.1%	95.5%	+ 0.4%

## **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.





	All Properties			Single-Family Homes			Condos		
By Price Range	8-2014	8-2015	Change	8-2014	8-2015	Change	8-2014	8-2015	Change
\$100,000 and Below	8,698	6,976	- 19.8%	6,199	4,928	- 20.5%	1,962	1,543	- 21.4%
\$100,001 to \$150,000	7,366	6,718	- 8.8%	5,530	4,986	- 9.8%	1,679	1,526	- 9.1%
\$150,001 to \$200,000	6,562	6,092	- 7.2%	5,523	5,048	- 8.6%	958	902	- 5.8%
\$200,001 to \$300,000	7,825	7,724	- 1.3%	6,675	6,640	- 0.5%	1,072	955	- 10.9%
\$300,001 and Above	11,060	11,581	+ 4.7%	9,620	10,122	+ 5.2%	1,373	1,366	- 0.5%
All Price Ranges	41,511	39,091	- 5.8%	33,547	31,724	- 5.4%	7,044	6,292	- 10.7%

By Bedroom Count	8-2014	8-2015	Change	8-2014	8-2015	Change	8-2014	8-2015	Change
2 Bedrooms or Less	7,120	6,337	- 11.0%	2,791	2,492	- 10.7%	4,170	3,665	- 12.1%
3 Bedrooms	19,408	18,195	- 6.3%	16,719	15,525	- 7.1%	2,237	2,114	- 5.5%
4 Bedrooms or More	14,645	14,356	- 2.0%	14,032	13,706	- 2.3%	370	319	- 13.8%
All Bedroom Counts	41,511	39,091	- 5.8%	33,547	31,724	- 5.4%	7,044	6,292	- 10.7%

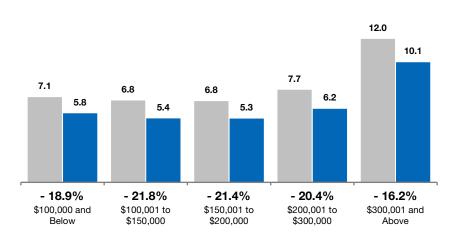
## **Months Supply of Inventory**

The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months. **Based on one month of activity.** 



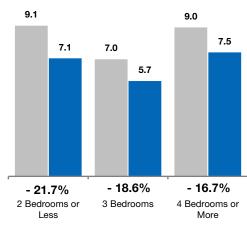
#### **By Price Range**

■8-2014 **■**8-2015



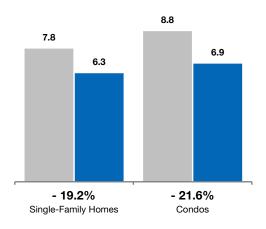
#### **By Bedroom Count**

■8-2014 **■**8-2015



#### **By Property Type**

■8-2014 **■**8-2015



**Condos** 

#### **All Properties**

By Price Range	8-2014	8-2015	Change
\$100,000 and Below	7.1	5.8	- 18.9%
\$100,001 to \$150,000	6.8	5.4	- 21.8%
\$150,001 to \$200,000	6.8	5.3	- 21.4%
\$200,001 to \$300,000	7.7	6.2	- 20.4%
\$300,001 and Above	12.0	10.1	- 16.2%
All Price Ranges	8.0	6.5	- 18.8%

By Bedroom Count	8-2014	8-2015	Change
2 Bedrooms or Less	9.1	7.1	- 21.7%
3 Bedrooms	7.0	5.7	- 18.6%
4 Bedrooms or More	9.0	7.5	- 16.7%
All Bedroom Counts	8.0	6.5	- 18.8%

8-2014	8-2015	Change	8-2014	8-2015	Change
7.1	5.7	- 19.7%	7.2	5.7	- 20.8%
6.3	5.0	- 21.0%	8.6	6.3	- 27.4%
6.7	5.1	- 23.3%	7.2	6.2	- 13.9%
7.4	5.9	- 19.4%	10.6	7.4	- 29.7%
11.7	9.9	- 15.8%	14.0	11.2	- 20.0%
7.8	6.3	- 19.2%	8.8	6.9	- 21.6%

8-2014	8-2015	Change	8-2014	8-2015	Change
8.7	7.0	- 20.2%	9.1	7.0	- 22.9%
6.9	5.6	- 19.7%	7.8	6.4	- 17.1%
8.9	7.4	- 17.0%	11.0	8.4	- 23.3%
7.8	6.3	- 19.2%	8.8	6.9	- 21.6%